# CALL FOR EXHIBITORS, SPONSORS & ADVERTISERS

Celebrating the Past, Embracing the Present & Envisioning the Future

# Fall Juvenile Justice Institute & VJJA 40<sup>th</sup> Anniversary Celebration November 1-3, 2006 • Richmond, Virginia

# **Conference** Theme

For years, the Virginia Juvenile Justice Association's Fall Institute has been the premier event for spotlighting successful research-based strategies and programs for Virginia's youth. Following that trend, this year's event, "Celebrating the Past, Embracing the Present and Envisioning the Future", promises to be an event you will not want to miss. Participants will hear from nationally recognized speakers in the areas of evidence-based practice, motivational interviewing, re-entry and more.

# Who Attends

The event attracts more than 400 human services professionals. Anticipated participants include: juvenile justice administrators, probation officers, detention home staff, correctional officers, judges, defense attorneys, prosecutors, law enforcement, child advocates, counselors, mentors, managers, program directors, CSA coordinators, social workers, educators, interventionists and others who work with court-involved children. All seek timely information on programs, resources, emerging technologies and best practices -- that's where exhibitors come in!

# Who Advertises & Exhibits

Don't miss this opportunity to maximize your exposure, introduce new services, reach key decision makers, and meet face to face with more than 400 juvenile justice professionals. VJJA's Fall Juvenile Justice Institute attracts advertisers and exhibitors offering products, programs, services and resources aimed at delinquency prevention and intervention and/or geared toward professionals who work with court-involved youth. Exhibitors include state and local government agencies, non-profits, funding entities, youthserving organizations, institutions of higher learning, community based providers, residential providers, treatment centers, curriculum developers, training companies, prevention publishers, drug testing companies, prevention research groups, prevention coalitions. programs, educational media & film companies, prevention product promotion companies and educational software designers.

## **Exhibit Package**

Includes: Skirted Table; Exhibit Registration for 1 employee; Name Tag Enhancement Ribbon indicating "EXHIBITOR"; Copy of Conference Program; Copy of Participant List (includes names and addresses); Listing in Conference Program in print and on-line; Inclusion in "Booth Bingo" game; Inclusion in Continental Breakfast and Break Service; Boxed lunch in the Exhibit area

Early Bird Registration Deadline: **September 8<sup>th</sup>** Extended Registration Deadline: **October 1st** 



# **Advertising Opportunities**

Advertisement in Conference Program\$25-\$500
Trick or Treat (during pre-registration on Oct 31)\$50
Ad on VJJA Website (VJJA.org)\$50-\$250
Pre-Conf Advocate ("Sign" Virtual Bday Card)\$100
Take-One Table\$100
Portfolio / Bag Stuffer\$200-\$250
Exhibit Booth\$400-\$450
Sponsorship (see levels & benefits)\$500-\$5000

# **Door Prizes and Incentives**

Individuals and companies are encouraged to sponsor events, donate door prizes and participate in giveaways as a way to maximize their visibility. In addition to using their own logos, exhibitors participating in giveaways are encouraged incorporate the conference theme and use the VJJA logo. The VJJA logo is available in electronic format by e-mailing ads@vjja.org.

## **Hotel Accommodations**

The conference site will be the Sheraton Richmond West, 6624 West Broad Street, Richmond, VA, (804) 285-2000. All exhibitors are responsible for making their own hotel reservations. A limited number of rooms are available at reduced rates when mentioning your affiliation with VJJA.

# **Shipping & Storage**

Exhibit materials may be shipped directly to the conference venue. Materials should be addressed to: Sheraton Richmond West, Hold for: [Attending Exhibitor's Name & Company], VJJA Conference, 6624 West Broad Street, Richmond, VA, 23230. For additional details, phone the hotel at: (804) 285-2000.

# **About VJJA**

Founded in 1966, VJJA is an organization of more than 1000 professionals representing court services, the judiciary, detention homes, correctional facilities, halfway houses, group homes, indigent defense, psychiatric hospitals, social services, education, law enforcement and other groups with an interest in youth and family services. The organization is administered by an elected board and is committed to child advocacy and advancing the professionals interests and competencies of its members. State and local training events are held, with conferences in March and November. Visit: www.VJJA.org

# **Additional Information**

An advertising & exhibit order form should have accompanied this packet. Additional attachments include: Terms & Conditions, Advertising Opportunities Defined, and Conference Program Advertising Examples. Download copies at: www.VJJA.org



## 2006 FALL JUVENILE JUSTICE INSTITUTE

#### **EXHIBIT, SPONSORSHIP & ADVERTISING OPPORTUNITIES DEFINED**

**"TRICK** OR TREAT" WITH THE VENDORS (October <u>31)</u>.....\$0-\$50 On the eve of the conference we'll hold an opening reception, conduct pre-registration and host a "meet & greet" for our out of town guests (Duration: 2 hours). Get a jump on networking by setting up your exhibit early. Fill each registrant's "treat" bag with literature about your product/service/program/company, as well as Halloween goodies. Note that pre-registration will be held in a different part of the hotel than regular registration, so exhibitors who choose to set up their full display for the "trick or treat" exhibit on 10/31, will need to tear down their display following pre-registration and rebuild their display to participate in the larger exhibit on 11/1-11/3. Exhibitors may also choose to use a smaller or partial display during pre-registration. Submit order form and payment to: VJJA Exhibits, Sponsorships, & Advertising, 5738 Creek Mill Way, Richmond, VA 23059. NOTE: There is no charge to participate in the "trick or treat" area exhibit for groups registered to exhibit 11/1-11/3. The \$50 fee applies only to groups exhibiting during pre-registration exclusively.

#### CONFERENCE PROGRAM ADVERTISEMENTS

A program advertisement can lead participants directly to your exhibit or webpage. Place an advertisement in our conference program, to be given to every conference participant and later posted to our website. Page size for publication is 8 ½ x 11. Select from the following: 1/8 page (business card size); 1/4 page; 1/2 page; full page. See attachment for example advertisements. Conference exhibitors and sponsors are eligible for discounted fees. Submit order form and payment to: VJJA Exhibits, Sponsorships, & Advertising, 5738 Creek Mill Way, Richmond, VA 23059. Send photo-ready advertisement to: ads@vija.org. Some limited design assistance is available. Questions should be directed to: Neil Bramlette, *Advocate* Ad Manager, at (276) 669-0818 or ads@vija.org.

#### "SIGN" VIRTUAL BDAY CARD TO APPEAR IN ADVOCATE (to appear in late Sept)

VJJA's quarterly journal, the *Advocate*, has a readership of more than 1000! The Fall 2006 Advocate will be mailed in late September, just prior to the Fall Institute. In lieu of traditional advertisements, one large "Happy Birthday VJJA" advertisement will appear. Companies are invited to "sign" the virtual greeting card marking VJJA's 40<sup>th</sup> birthday. Submit order form and payment, by **September 8<sup>th</sup>** publication deadline to: VJJA Exhibits, Sponsorships, & Advertising, 5738 Creek Mill Way, Richmond, VA 23059. Questions should be directed to: Neil Bramlette, *Advocate* Ad Manager, at (276) 669-0818 or <u>ads@vija.org</u>.

#### TAKE-ONE TABLE

The *Take-One Table* is a resource table featuring books, journal articles, brochures, video tapes, etc. Participants will be invited to "take one" of each item. <u>Paid exhibitors, non-profit organizations and government agencies may place items on the take-one table at no charge</u>. This option is also for individuals and groups who are unable to attend as exhibitors, but who would like to have their items displayed on a common table in the exhibit area. The \$50 fee applies only to for-profit organizations advertising exclusively on the "Take One" table. Submit order form and payment to: VJJA Exhibits, Sponsorships, & Advertising, 5738 Creek Mill Way, Richmond, VA 23059. Mail materials (200-400 copies) to arrive no later than October 1, to: Katherine Farmer, VJJA Fall Institute Planning Chair, c/o Henrico CSU, PO Box 27032, Richmond, VA 23273. Questions should be directed to: Katherine at (804) 501-4417 or instituteplanning@vija.org.

#### **BAG STUFFER**

Exhibitors may send brochures/flyers in advance to be "stuffed" into participant's individual conference packets to be distributed at registration on November 1. See attachment for fee schedule. Conference exhibitors and sponsors are eligible for discounted fees. Submit order form and payment to: VJJA Exhibits, Sponsorships, & Advertising. Mail materials (minimum 400 copies) no later than October 1 to: Katherine Farmer, VJJA Fall Institute Planning Chair, c/o Henrico CSU, PO Box 27032, Richmond, VA 23273. Questions should be directed to: Katherine at: (804) 501-4417 or instituteplanning@vija.org.

#### WEB-BASED ADVERTISEMENTS

VJJA has an on-line presence, <u>www.VJJA.org</u>, and receives considerable traffic (2,400 visits in July!). Don't miss out on the opportunity to reach thousands of juvenile justice professionals. See attachment for fee schedule. Conference exhibitors and sponsors are eligible for discounted fees. Submit order form & payment to: VJJA Exhibits, Sponsorships, & Ads, 5738 Creek Mill Way, Richmond, VA 23059. Send photo-ready ad to <u>ads@vija.org</u>. Some limited design assistance is available. Questions should be directed to: Neil Bramlette, *Advocate* Ad Manager, at: (276) 669-0818 or ads@vija.org.

#### EXHIBIT BOOTH

Take advantage of face to face contact with over 400 attendees! VJJA welcomes govt agencies, non-profits, funding entities, youth-serving organizations, institutions of higher learning, community based & residential treatment providers, curriculum developers, training companies, prevention publishers, drug testing companies, prevention coalitions, research groups, prevention programs, educational media & film companies, and prevention product promotion companies to exhibit during our 3 day conference. Exhibit space includes, 1 - 6' x 2' skirted table, 1 chair, exhibit registration for 1 employee, continental breakfast, boxed lunch and break service for 1 employee on November 1 and 2, copy of conference program, "Exhibitor" name tag enhancement ribbon, copy of participant list and listing in conference program (print and on-line versions). Every effort will be made to direct traffic to exhibit halls. Exhibitors are also encouraged to participate in door prizes, giveaways. All exhibitors will be included in a "Booth Bingo" game. Also, continental breakfast and break service will be located in the exhibit hall. Exhibit orders placed by the early bird deadline (Sept 8) and those placed by VJJA members will be discounted. Submit order form and payment to: VJJA Exhibits, Sponsorships, & Advertising, 5738 Creek Mill Way, Richmond, VA 23059. Direct questions to: Sheila Hightower, Director of Conference Exhibits, at: vendorrelations@vjja.org or (757) 426-5602

#### EVENT SPONSORSHIP

Individuals and groups are invited to maximize their visibility by making monetary contributions towards workshops and activities (e.g. speakers, continental breakfast, break service, president's reception, leadership mixer, social). Sponsors will be recognized and rewarded consistent with level of giving (see attached list of sponsorship levels and benefits). Additionally, every employee in your group (whether an organization of 2 or 200) who attends the conference as an exhibitor or attendee will be given a sponsor ribbon to affix to his or her name tag. Submit order form and donation to: VJJA Exhibits, Sponsorships, & Advertising, 5738 Creek Mill Way, Richmond, VA 23059. Direct questions to: Scott Warner, VJJA Sponsorship Chair at: <a href="scott.warner@fairfaxcounty.gov">scott.warner@fairfaxcounty.gov</a> or (703) 435-7593.

#### \$25-\$500

#### \$0-\$100

#### \$50-250

\$200-250

#### \$400-\$450

#### \$500-\$5000



## 2006 FALL JUVENILE JUSTICE INSTITUTE Sponsorship Levels & Benefits

CONTRIBUTOR/SPONSOR	BRONZE SPONSOR
\$500-\$999	\$1000-\$1999
ACKNOWLEDGEMENT SIGN IN EXHIBIT BOOTH	ALL CONTRIBUTOR/SPONSOR BENEFITS, PLUS:
COMP. ELECTRICAL & INTERNET FOR EXHIBIT (if requested)	SPONSOR RIBBON FOR ALL COMP. REPS ATTENDING CONF
COPY OF PARTICIPANT LIST AND CONFERENCE PROGRAM	1/4 PAGE ADVERTISEMENT IN CONF PROGRAM
LISTED AS SPONSOR IN CONF PROGRAM W/ DESCRIPTION	ADVERTISEMENT ON VJJA.ORG THROUGH MAR'06
BUSINESS CARD SIZED AD IN CONFERENCE PROGRAM	RECOGNITION ON GENERAL SESSION SLIDE SHOW
MENTION IN PRE- & POST-CONFERENCE PUBLICATIONS	VERBAL RECOGNITION DURING SOCIAL
ACKNOWLEDGEMENT & AD ON VJJA.ORG	VERBAL RECOGNITION DURING OPENING SESSION
OPP TO PARTICIPATE IN TRICK OR TREAT RECEPTION	VERBAL RECOGNITION AWARDS LUNCHEON
ACKNOWLEDGEMENT SIGN DURING PRE-REGISTRATION	ACKNOWLEDGEMENT SIGN AT SPONSORED EVENTS
ACKNOWLEDGEMENT SIGN DURING REGISTRATION	VERBAL RECOGNITION DURING LEADERSHIP MIXER
10% DISCOUNT ON EXHIBIT BOOTH (\$360)	20% OFF EXHIBIT BOOTH (\$320)
30% OFF 2007 ADVOCATE ADS (\$175)	40% OFF 2007 ADVOCATE ADS (\$150)
SILVER SPONSOR	GOLD SPONSOR
\$2000-\$2999	\$3000-\$4999
ALL BRONZE SPONSOR BENEFITS, PLUS:	ALL SILVER SPONSOR BENEFITS, PLUS
HALF PAGE ADVERTISEMENT IN CONF PROGRAM	FULL PAGE ADVERTISEMENT IN CONF PROGRAM
ADVERTISEMENT ON VJJA.ORG THROUGH JUN'07	ADVERTISEMENT ON VJJA.ORG THROUGH SEP'07
30% OFF EXHIBIT BOOTH (\$280)	50% OFF BOOTH (\$200) & 2 FREE ADVOCATE ADS IN '07
60% OFF 2007 ADVOCATE ADS (\$100)	COMPANY MAY PROVIDE MATERIALS TO BE STUFFED IN REG PACKETS OR AVAILABLE AT REGISTRATION DESK
SIGNATURE ON VJJA'S "VIRTUAL BIRTHDAY CARD"	OPPORTUNITY TO FLY COMPANY BANNER IN EXHIBIT HAL
	INVITATION FOR 1 COMPANY REP TO ATTEND AWARD

## PLATINUM SPONSOR

LUNCHEON AND SIT AT HEAD TABLE WITH VJJA BOARD

\$5000 and up

ALL BRONZE, SILVER & GOLD SPONSOR BENEFITS, PLUS COMPANY MAY PROVIDE MATERIALS TO BE STUFFED IN INVITATION FOR 2 REPS TO ATTEND AWARD LUNCHEON REG. PACKETS OR AVAILABLE AT REG DESK (\$250 VALUE) AND SIT AT HEAD TABLE WITH VJJA BOARD EXHIBIT BOOTH (\$400 VALUE) MULTIPLE ADVERTISEMENTS ON VJJA.ORG FOR 1 YEAR PREMIUM EXHIBIT LOCATION (NEXT TO REGISTRATION) PREMIUM AD PLACEMENT ON VJJA.ORG (\$1000 VALUE) FEATURED ON LARGE SIGN IN EXHIBIT AREA 2 FULL PAGE ADS IN CONF PROGRAM (\$1000 VALUE) COMPANY MAY PLACE BROCHURES ON CHAIRS **OPPORTUNITY TO FLY COMPANY BANNER** BEFORE EACH GENERAL SESSION AND WORKSHOP OUTSIDE AND/OR IN EXHIBIT HALL "SPECIAL GUEST" RIBBONS FOR SPECIAL RECOGNITION AND INTRODUCTION COMPANY REPRESENTATIVES DURING AWARDS LUNCHEON RECURRING AD IN THE ADVOCATE FOR 1 FULL YR VJJA MEMBERSHIP FOR COMPANY CEO, PRESIDENT, VICE PRESIDENT & DIRECTOR OF OPERATIONS OR OTHER (4 ISSUES - \$1000 VALUE)

INCREASED NAME RECOGNITION AMONG PRIMARY REFERRAL BASE (PRICELESS!)



## 2006 FALL JUVENILE JUSTICE INSTITUTE

### Exhibitor, Sponsorship & Advertising Order Form – Page 1 of 3

To reserve a space: (1) Review the "Call for Exhibitors, Sponsors, & Advertisers" prospectus and select advertising categories to best meet your needs (2) thoroughly read the "Terms & Conditions" (3) complete the order form below (4) enclose payment (5) mail order form and payment postmarked <u>on or before October 1, 2006</u> (before September 8<sup>th</sup> for some options), to: VJJA Exhibits, Sponsorships, & Advertising, 5738 Creek Mill Way, Glen Allen, VA 23059 (6) Mail materials for "Take 1 Table" and "Bag Stuffer" options to: K. Farmer, c/o 14<sup>th</sup> District CSU, P.O. Box 27032, Richmond, VA 23273 (7) Mail electronic copy of "photo-ready" ad to: <u>ads@vija.org</u>. Direct questions to: (804) 786-0486 or <u>exhibits@vija.org</u>.

#### PRIORITY DEADLINE: September 8, 2006 FINAL ORDER DEADLINE: October 1, 2006

COMPANY/AGENCY/ASSOC						
CONTACT PERSON'S NAME & TITLE						
		(as it should appear in confe	rence program – c	an be different na	ame than attending Exhibitor)	
MAILING ADDRESS						
DAYTIME PHONE NUMBER & FAX						
E-MAIL ADDRESS & WEBSITE						
COMPANY/EXHIBIT DESCRIPTION						
(50 WORDS OR FEWER)						
CATEGORY		STATE GOVT AGENCY		PROGRAM	COMMBASED PROG.	
(CHECK ALL THAT APPLY)		OCAL GOVT AGENCY		IAL ASSOC.		
		NON-PROFIT ORGANIZATION		NG COMPANY		
		CURRICULUM DEVELOPER		COALITION		
	SPONSOR / BRONZE SPONSOR		SILVER SPONSOR			
SPONSORSHIP						
		\$500-\$999		00-1999	\$2000-2999	
		GOLD SPONSOR		I SPONSOR	See attachment for more on Sponsor Levels & Benefits	
		\$3000-4999	\$500	0 and up	Sponsor Levels & benefits	
		VJJA MEMBER* I	RATE	NC	N-MEMBER RATE	
		\$400 – Early Bird (on or	- before Sept 8) 🗌 \$425 – E		arly Bird (on or before Sept 8)	
		] \$425 – Reg Registration	(after Sept 8)	🗌 \$450 – R	eg Registration (after Sept 8)	
Electric Outlet Needed – add \$20				NZE SPONSOR RATE		
(no additional charge for sponsors)	□ \$360 (10% discount applied) □ \$320 (20% discount applied)			) (20% discount applied)		
Internet Access Needed – add \$95	SILVER SPONSOR RATE GOLD SPONSOR RATE					
(no additional charge for sponsors)	section \$280 (30% discount applied) \$200 (50% discount applied)					
	PLATINUM SPONSOR RATE \$0 (exhibit booth included at no additional charge)					
		\$0 (exn	idil dooln includ		inal charge)	
WHO WILL STAFF YOUR EXHIBIT?	(1)				(included in exhibit fee)	
(include Name and Title)	(2)				(add'l \$50; except sponsors)	
one staff member included in fee additional staff \$50 each	(3)				(add'l \$50; except sponsors)	
	(4)				(add'l \$50; except sponsors)	
* At least one person listed abov to take advantage of member rate						



# 2006 FALL JUVENILE JUSTICE INSTITUTE

Exhibitor, Sponsorship & Advertising Order Form – Page 2 of 3

=						
U VJJA MEMBERSHIP	\$15	Membership Dues for 1 individual (attach membership form)				
	\$30	Membership Dues for 2 individual	s (attach me	mbership forms)		
	545	Membership Dues for 3 individual	s (attach me	mbership forms)		
	□ \$60	Membership Dues for 4 individuals (attach membership forms)				
	5 \$75	Membership Dues for 5 individual	s (attach me	mbership forms)		
	\$100	Conference Registration for 1 par	ticipant (atta	ch registration form)		
CONF. ATTENDANCE	<u> </u>	Conference Registration for 2 (attach registration form – available on-line)				
	<u> </u>	Conference Registration for 3 (att	-			
	□ \$400	Conference Registration for 4 (att	ach registrat	ion form – available on-line)		
	□ \$500	Conference Registration for 5 (att	ach registrat	ion form – available on-line)		
	\$600	Conference Registration for 6 (att	ach registrat	ion form – available on-line)		
	\$100	Non-Exhibitors				
LI "TAKE" ONE TABLE	□ \$100 □ \$0	Exhibitors				
	□ \$0 □ \$0	Govt Agencies and Non-Profit Org	ianizations P	roviding Resource Materials		
BAG STUFFER	\$250	Non-Exhibitors				
	\$200	Exhibitors				
	<b>□</b> \$0	Gold & Platinum Sponsors				
	50	Exhibiting During Pre-Registration	n Exclusively	; Not Registered for Nov 1-3		
TRICK OR TREAT	□ \$50 □ \$0	Exhibiting During Pre-Registration Included when registered to exhibit				
	<b>□</b> \$0		it on Nov 1-			
<ul><li>TRICK OR TREAT</li><li>CONF PROGRAM AD</li></ul>	<b>□</b> \$0	Included when registered to exhib	it on Nov 1-	3		
	□ \$0 1/8 PAG	Included when registered to exhib GE AD (BUSINESS CARD SIZE)	1/4	PAGE ADVERTISEMENT		
	□ \$0 <b>1/8 PA</b> □ \$25	Included when registered to exhib GE AD (BUSINESS CARD SIZE) Exhibitor Rate	•it on Nov 1- <b>1/4</b> □ \$50	PAGE ADVERTISEMENT Exhibitor Rate		
	\$0   \$0   \$1/8 PAG   \$25   \$50   \$50   \$0	Included when registered to exhib GE AD (BUSINESS CARD SIZE) Exhibitor Rate Non-Exhibitor	•it on Nov 1-3 1/4 □ \$50 □ \$100 □ \$0	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor		
· ·	\$0   \$0   \$1/8 PAG   \$25   \$50   \$50   \$0	Included when registered to exhib GE AD (BUSINESS CARD SIZE) Exhibitor Rate Non-Exhibitor Included with Sponsorship	•it on Nov 1-3 1/4 □ \$50 □ \$100 □ \$0	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor		
	\$0   \$0   \$25   \$50   \$0   \$0   \$1/8   \$1/8   \$25   \$50   \$0   \$0   \$0   \$1/8   \$1/8   \$   \$   \$   \$   \$   \$   \$   \$   \$	Included when registered to exhib GE AD (BUSINESS CARD SIZE) Exhibitor Rate Non-Exhibitor Included with Sponsorship 2 PAGE ADVERTISEMENT	it on Nov 1-3 1/4 □ \$50 □ \$100 □ \$0 FUL	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor L PAGE ADVERTISEMENT		
· ·	<pre>\$0 \$     \$0     \$     \$25     \$50     \$0     \$0     \$200 </pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate	it on Nov 1-3 1/4 □ \$50 □ \$100 □ \$0 FUL □ \$400	A PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor L PAGE ADVERTISEMENT Exhibitor Rate		
	<pre>\$0 \$     \$0     \$25     \$50     \$0     \$0     \$200     \$300     \$300     \$0 </pre>	Included when registered to exhib GE AD (BUSINESS CARD SIZE) Exhibitor Rate Non-Exhibitor Included with Sponsorship 2 PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor	it on Nov 1 1/4  \$50  \$100 \$0  FUL \$400 \$500 \$500 \$0 \$0	<ul> <li>PAGE ADVERTISEMENT</li> <li>Exhibitor Rate</li> <li>Non-Exhibitor</li> <li>Silver Level Sponsor</li> <li>L PAGE ADVERTISEMENT</li> <li>Exhibitor Rate</li> <li>Non-Exhibitor</li> <li>Gold or Platinum Level Sponsor</li> </ul>		
CONF PROGRAM AD	<pre>\$0 1/8 PA( \$25 \$50 \$0 \$0 \$0 \$200 \$300 \$300 \$300 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$</pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate Non-Exhibitor Silver Level Sponsor <b>2 UARTER</b> (thru March 2007)	it on Nov 1-3 1/4 \$50 \$100 \$0 <b>FUL</b> \$400 \$500 \$500 \$0 <b>2 Q</b>	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor L PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Gold or Platinum Level Sponsor		
	<pre>\$0 \$ 1/8 PA( \$ \$25 \$ \$50 \$ \$0 \$ \$200 \$ \$200 \$ \$300 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate Non-Exhibitor Silver Level Sponsor <b>2 UARTER</b> (thru March 2007) Non-Exhibitor	bit on Nov 1-3 1/4 \$50 \$100 \$0 FUL \$400 \$500 \$0 2 Q \$200 \$200	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor L PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Gold or Platinum Level Sponsor UARTERS (thru June 2007) Non-Exhibitor		
CONF PROGRAM AD	<pre>\$0  1/8 PAG \$25 \$50 \$0 \$0 \$0 \$200 \$300 \$300 \$0 \$0 \$0 \$0 \$10 \$100 \$50</pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate Non-Exhibitor Silver Level Sponsor <b>2UARTER</b> (thru March 2007) Non-Exhibitor Exhibitor	bit on Nov 1 1/4 □ \$50 □ \$100 □ \$0 FUL □ \$400 □ \$500 □ \$500 □ \$200 □ \$200 □ \$100	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Gold or Platinum Level Sponsor UARTERS (thru June 2007) Non-Exhibitor Exhibitor		
CONF PROGRAM AD	<pre>\$0  1/8 PA( \$25 \$50 \$0 \$0 \$0 \$200 \$300 \$300 \$300 \$0 \$0 \$0 \$10 \$50 \$50 \$50 \$50 \$0</pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate Non-Exhibitor Silver Level Sponsor <b>2 UARTER</b> (thru March 2007) Non-Exhibitor Exhibitor Bronze Sponsor	bit on Nov 1-3 1/4 \$50 \$100 \$0 FUL \$400 \$500 \$500 \$0 2 Q \$200 \$100 \$100 \$0	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Gold or Platinum Level Sponsor UARTERS (thru June 2007) Non-Exhibitor Exhibitor Exhibitor Silver Sponsor		
CONF PROGRAM AD	<pre>\$0  1/8 PA( \$25 \$50 \$0 \$0 \$0 \$200 \$300 \$300 \$300 \$0 \$0 \$0 \$10 \$50 \$50 \$50 \$50 \$0</pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate Non-Exhibitor Silver Level Sponsor <b>2UARTER</b> (thru March 2007) Non-Exhibitor Exhibitor	bit on Nov 1-3 1/4 \$50 \$100 \$0 FUL \$400 \$500 \$500 \$0 2 Q \$200 \$100 \$100 \$0	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Gold or Platinum Level Sponsor UARTERS (thru June 2007) Non-Exhibitor Exhibitor		
CONF PROGRAM AD	<pre>\$0  1/8 PAG \$25 \$50 \$0 \$0 \$0 \$200 \$300 \$300 \$300 \$0 \$100 \$50 \$50 \$50 \$50 \$0 \$0 \$0</pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate Non-Exhibitor Silver Level Sponsor <b>2UARTER</b> (thru March 2007) Non-Exhibitor Exhibitor Bronze Sponsor <b>2UARTERS</b> (thru Sept 2007)	bit on Nov 1 1/4 □ \$50 □ \$100 □ \$0 FUL □ \$400 □ \$500 □ \$500 □ \$0 2 Q □ \$200 □ \$200 □ \$100 □ \$0 	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor L PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Gold or Platinum Level Sponsor UARTERS (thru June 2007) Non-Exhibitor Exhibitor Silver Sponsor UARTERS (thru Dec 2007)		
CONF PROGRAM AD	<pre>\$0  1/8 PAG \$25 \$50 \$\$0 \$0 \$0 \$200 \$\$0 \$300 \$\$0 \$\$0 \$\$0 \$\$0 \$\$0 \$\$0 \$\$0</pre>	Included when registered to exhib <b>GE AD (BUSINESS CARD SIZE)</b> Exhibitor Rate Non-Exhibitor Included with Sponsorship <b>2 PAGE ADVERTISEMENT</b> Exhibitor Rate Non-Exhibitor Silver Level Sponsor <b>2 UARTER</b> (thru March 2007) Non-Exhibitor Exhibitor Bronze Sponsor <b>2 UARTERS</b> (thru Sept 2007) Non-Exhibitor	bit on Nov 1 1/4 \$50 \$100 \$0 FUL \$400 \$500 \$0 2 Qi \$200 \$100 \$100 \$100 \$0 4 Q \$400	PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Silver Level Sponsor PAGE ADVERTISEMENT Exhibitor Rate Non-Exhibitor Gold or Platinum Level Sponsor UARTERS (thru June 2007) Non-Exhibitor Exhibitor Silver Sponsor UARTERS (thru Dec 2007) Non-Exhibitor		

ALAU	JUL	ER
AN N	37	
	a L	_ <sup>S</sup>
See.	ISSO	51F/

2006 FALL JUVENILE JUSTICE INSTITUTE

Exhibitor, Sponsorship & Advertising Order Form – Page 3 of 3

SIGN" VJJAs VIRTUAL	□ \$100	1 Name / Signature	□ \$400	6 Names / Signatures
BIRTHDAY DAY CARD	□ \$200	2 Names / Signatures	□ \$500	8 Names / Signatures
	\$300	4 Names / Signatures	\$600	10 Names / Signatures
	□ \$0	Silver, Gold & Plat Sponsors		
	Company	or individual names to appear:		
	<u> </u>			
	<u> </u>			
2007 ADVOCATE ADS	1 ISS	UE (Ad to Appear Winter 2007)	2 IS	SUES (Winter & Spring `07)
	□ \$200	Non-Exhibitor	□ \$400	Non-Exhibitor
	☐ \$150	Exhibitor	□ \$300	Exhibitor
	□ \$0	Gold Sponsors	□ \$0	Gold Sponsors
Save big by pro-ordering!	3 ISSUE	<b>ES</b> (Winter, Spring, & Summer '07)	4 ISSUES	(Winter, Spring, Sum, & Fall '07)
Save big by pre-ordering!	□ \$600	Non-Exhibitor	□ \$800	Non-Exhibitor
Size: ¼ of 8 ½ x 11 pg	5450	Exhibitor	\$600	Exhibitor
	□ \$0	Platinum Sponsors	□ \$0	Platinum Sponsors
		I WILL DONATE AN ITEM FOR T	HE DOOR F	PRIZE/RAFFLE
DOOR PRIZE		ITEM TO BE DONATED:		

TOTAL AMOUNT DUE / ENCLOSED	\$
-----------------------------	----

	FOR OFFICE USE ONLY
🗌 Program 🔲 Advocate 🗌	] Sponsor 🔲 Exhibit 📋 Take 1 & Bag Stuffer 📋 Website 📋 Register 🛄 Membership
Notes:	
Date Received:	Logged Received By:



# VIRGINIA JUVENILE JUSTICE ASSOCIATION 2006 FALL INSTITUTE EXHIBIT TERMS & CONDITIONS

1. Approval: VJJA reserves the right to accept or reject exhibitor, sponsor and/or advertising applications based upon space limitations, relevance, appropriateness, timeliness, or other similar criteria. Participation in the program implies acceptance of the terms and conditions listed herein.

2. Space Rental: Each exhibit space is provided  $1 - 6' \times 2'$  skirted table and 1 chair. Requests for other items (e.g. additional chairs, electrical and/or internet access) may be available at an additional cost and must be requested and paid for at the time of original application. The availability of electrical, internet and other special requests is not guaranteed.

3. Booth Assignment: VJJA does not guarantee any particular booth selection and reserves the right to (a) decline or prohibit any exhibit, product or service for any reason, with or without cause, which, in their sole judgment, is not suitable to or in keeping with the character of the exhibition, or (b) relocate booth assignment, with prior notice to the exhibitor, for any reason, with or without cause. Final assignment of booths will be determined by VJJA at their sole discretion.

4. Registration: Exhibitors shall be required to check-in at the registration desk. Exhibitor badges will be issued and must be worn at all times. Staffing allowance is for 1 exhibitor per table. Additional staff may be added for a charge.

5. Regulations and Standards: (a) Solicitation by non-registered exhibitors is strictly prohibited. Firms and representatives not assigned exhibit space are prohibited from soliciting business in any form in the Exhibit Hall area. Violators will be required to leave the Exhibit Hall. (b) Subletting space is prohibited: An exhibitor may not assign, sublet or share any space allocated without the written consent of VJJA. Companies shall not exhibit nor permit to be exhibited any merchandise not a part of regular company-products unless granted permission from VJJA. An exhibitor may not permit any representative of any firm not exhibiting to solicit business or take orders in the exhibitor's space. All business activities of the exhibitor must be confined to the booth space. Conducting business activities in aisles, lobbies or other areas is strictly prohibited. Exhibitors in violation of rule will suffer sanctions affecting their ability to exhibit at future VJJA meetings. (c) Samples of products, catalogs, pamphlets, publications and souvenirs may be distributed in the Exhibit Hall provided it is done in a dignified manner, does not create a nuisance and does not interfere with adjoining exhibits. (d) Loudspeaker displays or other devices, that in the sole judgment of VJJA may be generally disruptive, are not permitted. If objections arise, the offending exhibitor may be reassigned to another booth or required to discontinue the activity altogether. (e) No exhibit may be dismantled before the official close of the conference, nor may any part of the exhibit or equipment be prematurely removed, once it has been set up, except with the permission of VJJA. (f) Exhibitors may not offer or serve food and/or beverages to conference attendees. Compliance failure with regulations may result in termination of exhibit privileges

6. Setup & Tear-Down Information: Set-up will be on Wednesday, November 1, between 7:00 am and 8:30 am. Tear-down will be on Friday, November 3, at 12:00 noon. All exhibit booth/table materials, particularly drapes, curtains, table covers, etc. must be flameproof and comply with federal, state and municipal fire laws, insurance underwriter and hotel safety regulations. All packing materials and similar materials must be removed from the exhibition area upon completion of the booth installation. VJJA will review exhibit setup to ensure compliance with exhibit rules before the Exhibit hall opens.

7. Failure to Occupy Space: Any exhibit space that is not set up and occupied by 8:30 am on Wednesday, November 1, 2006, will be forfeited by the exhibitor, unless arrangements for delayed occupancy have been made in advance. Unless prior approval is granted, the rental payment for the unoccupied exhibit will be forfeited.

8. Liability and Security: The exhibitor assumes the entire responsibility and liability for losses, damages and claims arising from personal injury, injury or damage to exhibitor's displays, equipment and other property brought upon the premises of the hotel. The exhibitor shall indemnify and hold harmless VJJA, the hotel site, its agents and employees from any and all loses, damages, and claims. VJJA will not insure or indemnify exhibitors of damages of any kind. It is the exhibitor's responsibility to secure exhibit and other property during the exhibit hall hours. The exhibit hall will be locked following the close of functions.

9. Cancellation of Space: Cancellation of exhibit space must be in writing to: Katherine Farmer, VJJA Institute Planning Chair, c/o 14<sup>th</sup> District CSU, P.O. Box 27032, Richmond, VA 23273-7032, and postmarked on or before September 15, 2006, to receive a refund and avoid penalty. No cancellations will be accepted or refunds made after September 15, 2006.

10. Cancellation of Exhibition: In the event the exhibition must be cancelled, postponed or relocated because of fire, strike, govt, regulations, casualties, acts of God or other causes beyond the reasonable control of VJJA, the exhibitor waives any and all damages/claims for damages. The exhibitor agrees the sole liability of VJJA will be to return rental payments.

11. Amendment to Rules: Any and all matters or questions not specifically covered by the preceding rules and regulations shall be subject solely to the decision of the Virginia Juvenile Justice Association (VJJA) Board of Directors.

12. Photographs: Photographs will be taken during the event. By attending/exhibiting, you are authorizing VJJA to use your photograph in future on-line and print publications.